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TRADE COUNCIL
OF DENMARK



Danish Offshore Solutions



Danish Offshore Solutions

The well-known sentence "Together we are strong!" is the fundamental idea behind the Danish Pavilion. Due to the global competition and demand for greater cost efficiency, the oil and gas industry looks for new innovative ways of doing business, for example alliancing, outsourcing and partnering.



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It is important to observe the developments and changes in the market and to exploit the export opportunities. This is a mission which this unique group of independent companies have found as their advantage and they join efforts on the export markets.

Denmark is a small country with a population of 5.5 million and a surface area of 43,000 square kilometres. Surrounded by water and a coast line of more than 7,000 kilometres, Denmark has a long maritime tradition. A combination of keen sense of quality and application of modern technologies has formed the modern Danish industry.

Denmark's status and image as a naval nation has during the years contributed to Denmark being an advanced industrial country within marine & offshore. The development in the North Sea is a clear picture of that.

Contents

Foreword – Offshore Denmark ApS	2
Foreword - Ambassador of Denmark to Malaysia	4
The Trade Council	5
Hydratech Industries	6
ELLEHAMMER A/S	8
SCANCON Encoders	9
Scanel International A/S	10
SystemTeknik A/S	12
Viking Life-saving Equipment A/S	13
Danish Marine & Offshore Group	14





*Foreword by H.E. Mr Nicolai Ruge
Ambassador of Denmark to Malaysia*

Danish Oil & Gas industry has a history of more than 50 years starting in the North Sea back in the early 1960s. In the difficult working environment in the North Sea, many innovative technologies were conceived and continuously developed.

Today, the Danish manufacturers and suppliers of technology and equipment to the energy, oil, gas & offshore industry constitute one of the biggest exporting sectors in Denmark. As a matter of fact, the Danish export of energy technologies are growing far faster than the total Danish exports of goods.

Oil & Gas Asia 2015 is truly an excellent opportunity for the Danish companies to demonstrate their expertise. The exhibition also offers a valuable opportunity to exchange experiences with other technology and equipment suppliers sharing similar business challenges within the industry.

It is a great pleasure for me to present some of these companies at the Danish Pavilion in Oil & Gas Asia 2015. This year's Danish delegation is ready to share their innovative products, technology and know-how with the Asian Oil & Gas companies visiting this biannual exhibition.

It is my sincere hope that the visit will facilitate an even closer cooperation between Danish and Malaysian companies. I am confident that this exhibition will prove beneficial to the Danish delegation and thereby become a regular event for the Danish Oil & Gas sector.

Kuala Lumpur, June 2015
H.E. Mr. Nicolai Ruge



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We promote foreign trade, investment and innovation

The Trade Council is part of the Danish Ministry of Foreign Affairs. We endeavour to make a difference for the individual company and society at large by promoting foreign trade and investment.

Danish companies can benefit from the assistance of the Trade Council in their internationalisation efforts. This includes market analysis, support in finding the right business partners abroad and establishing a presence in foreign markets. Likewise, companies from outside of Denmark may access potential Danish suppliers and business partners as well as obtain information about opportunities for investing in Denmark.

Through Danish embassies, consulates, trade commissions and innovation centres around the world the Trade Council has a global presence. The Trade Council's staff is familiar with legislation, culture and market conditions in the international markets, thus offering all possible support required by a company wishing to internationalise into or out of Denmark. Cooperation and sharing knowledge are key to economic development, and the Trade Council helps ensure that this takes place and transcends borders.

The Trade Council supports the Danish Offshore Solution's export promotion project.

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Hydratech Industries Fluid Power is a designer and global manufacturer of custom hydraulic cylinders, with manufacturing facilities in Denmark, China and USA. As a leading supplier for various applications, including cranes, marine, offshore and motion compensation, Hydratech Industries Fluid Power offers the highest quality.



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- Production Riser Tensioners
- Drilling Riser Tensioners
- Active Heave Compensation
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- Swell Compensation



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Fire Pumps

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Design, production and installation of

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- Containerized emergency fire pumps, stackable
- Caisson solutions
- Hydraulic driven fuel oil transfer pumps
- Emergency fire pumps up to 600m³/h, electrical driven



Certificates:

All international standard including ABS, DNV-GL, LR, BV, UL, ISO 9000

References:

Modec, Samsung, Daewoo, SBM, BW Offshore, Bumi Armada, Petrobras, Hyundai, A.P. Moller-Maersk

The company is owned by the Ellehammer Foundation, and was founded in 1904 by the famous Danish inventor and aviation pioneer J.C.H. Ellehammer.



Encoders - We have the history

Since 1973, SCANCON Encoders has specialised in manufacturing compact ATEX Explosion Proof encoders as well as small and micro encoders with very high pulse per turn. During the last few years, SCANCON has taken a leading position for Wind Power, including encoders for generators, pitch and Yaw control systems, EX and ATEX encoders worldwide, with special design for Oil & Gas and Mining industries to Shipping. Further SCANCON Encoders come in extraordinary many shapes and versions to all kinds of automation machinery, where also custom designed solutions is one of SCANCON Encoders specialties. All products are designed and manufactured in Denmark, with high-end ATEX certifications and ISO systems, by very well trained personal and exported to more than 78 countries worldwide, where SCANCON has a representation-office or SCANCON's own sales-office.



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Scanel International A/S is a professional supplier of technical solutions, providing a wide range of services to the marine and offshore industry, from design/engineering, project management, delivery of components and installations to repair, inspection, service and maintenance.



Scanel International A/S

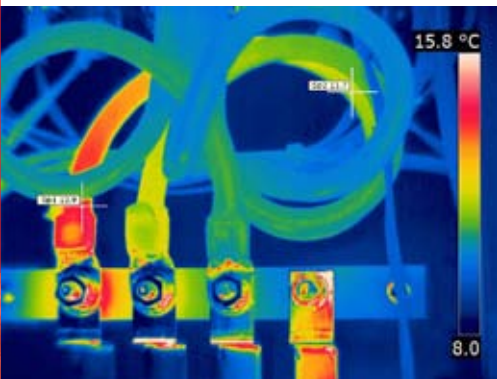
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Our Services

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- Thermography
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- Sale, maintenance, repair and service of electrical Eex (d) and Eex (e) electrical motors
- Sale, maintenance, repair and service of navigation & communication equipment and communication systems
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- Extensive know-how of automation-technology and panels

SystemTeknik offers extensive know-how and competencies of automation-technology and production of control- and distribution panels. We take hand on project management end-to-end, including software design and on-site installation.

Our technical resources hold the education, in-sight and training to provide solutions in compliance with regulations and standards as ATEX and LU.



We are custom to the approval process from e.g. DNV, ABS, Lloyd's and others.

SystemTeknik deals in sales, projecting and production of solutions in operating technology and effect distribution of software and SRO and SCADA-facilities. Furthermore sales of automotive components and services.

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Together we are strong

Danish Marine & Offshore Group (DMOG) is an association of independent offshore companies working together with the oil/gas & wind energy industries. DMOG arranges

- joint export drives including joint stands at international exhibitions
- seminars, workshops, courses and more.



The members of DMOG offer

- Great expertise in the manufacture of innovative and competitive products.
- The power to offer complete turnkey solutions with a strong supporting service industry.
- A competent and technologically skilled industry with more than 15,000 strongly motivated employees.

Members of Danish Marine & Offshore Group

- Accoat A/S
- A/S Dan-Bunkering Ltd.
- Aliaxis Utilities & Industry A/S
- Blue Water Shipping A/S
- BRDR. CHRISTENSEN ApS
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- Danbor Service AS
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- Danish Air Transport
- Dansk Smede- & Maskinteknik A/S
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- e-l-m Kragelund A/S
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Construction

Education

Reliability

Industry

Quality

Export



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